

# CEDI MARKETING MATERIAL

CEDI Marketing Material

Client Project

University of Winchester CEDI Marketing Material

Semester 1

By Matthew Colyer

# REASONS FOR CHOOSING THIS PROJECT

For this client project I wanted to learn more about formatting and layouts in order to gain promotional material for advertising and more projects in the future. It was my responsibility to use the branding to create promotional material that could be used for the launch of CEDI's new facilities. This project was related to the University of Winchester and was to create the marketing material and for CEDI's new 3D Printing Hub, Networking Events and Training Hub. These had to be presented to market the two hubs and networking events via branded flyers and posters as well as other formats of your choice. These creations are ongoing marketing material and information for the brochures need to link with the CEDI website. This will be designed to suit your audience for the category of professionalism with a strong look and feel to tie in with the University of Winchester branding.

# THE BRIEF

This is the brief for the University of Winchester CEDI Marketing Material for 3D Printing Hub, Networking Events & Training Hub project. This gave me a very clear understanding of what the client wanted for this project and was presented with different categories that I will need to focus on for the CEDI marketing material.

## University of Winchester CEDI Marketing Material for 3D Printing Hub, Networking Events & Training Hub

CLIENT	
PROJECT NAME	CEDI Marketing Material for the 3D Printing Hub & Training Hub
CLIENT NAME	CEDI
UNIVERSITY CONTACT	Debs Wilson, Sam Barker, John Richardson & Paula Richardson
PAID / UNPAID?	Unpaid
CLIENT CONTACT NAME CEDI Debs Wilson	STUDENT(s):
PHONE 07703 379858	PHONE
EMAIL debs.wilson@winchester.ac.uk	EMAIL
PROJECT   purpose and opportunity	
To create the marketing material and for CEDI's new 3D Printing Hub, Networking Events and Training Hub	
OBJECTIVE   what does the project work to achieve?	
To market the two hubs and networking events (and other areas possibly) via branded flyers and posters. and to create ongoing marketing material/information brochures for CEDI to align with the website.	
TARGET AUDIENCE   who are we trying to reach?	
Industry, students, staff, academics, organisations	
ATTITUDE   style and tone	
To be designed to suit your audience, ie a level of professionalism with a 'designery' look and feel - to be agreed and presented at different stages for feedback, and to tie in with the University of Winchester branding	
MESSAGE   what is the key idea to be remembered?	
As above - CEDI needs to attract industry (all types) as well as students, staff, academics. CEDI is a knowledge exchange centre for enterprise, design and innovation, so there is a wide remit of who may be interested.	
DELIVERABLES & FORMAT   describe key pieces to be produced	
The project should include: <ol style="list-style-type: none"><li>1. An identity (echoing the CEDI website) for the launch of the two CEDI hubs and networking events</li><li>2. Marketing material ie posters/flyers/invites</li><li>3. Press Releases</li></ol>	

Debs Wilson – Programme Leader/Senior Lecturer, Digital Media Design & Development

4. Marketing material for CEDI activities and business areas
5. Information leaflets for each of the areas to be delivered/advertised
6. Infographics for 'How To' use the 3D Printing equipment in the CEDI Innovation Lab

### SCHEDULE | projected timeline, important dates, deadlines, etc.

- To be ready for the end of semester ready for using to invite people to the launch and advertise CEDI

### BUDGET

N/A

### COMMENTS

### Signatures

Please ensure you have thoroughly read and understood the project details, requirements and outcomes before adding your signature below. Once all signatures are added, the details listed above are considered approved and the brief can be confirmed as final. Any further work not mentioned above will be classed as new work and covered by a new project brief.

UoW contact: Paul Wilson

Date: 20<sup>th</sup> September 2020

Designer/Developer Student contact:

Date:

Client contact: Debs Wilson

Date: 20<sup>th</sup> September 2020

Add important images / reference links here:

CEDI Website login (TSOHOST)

<http://cedi.uk/wp-admin>

Username: admin

Password:

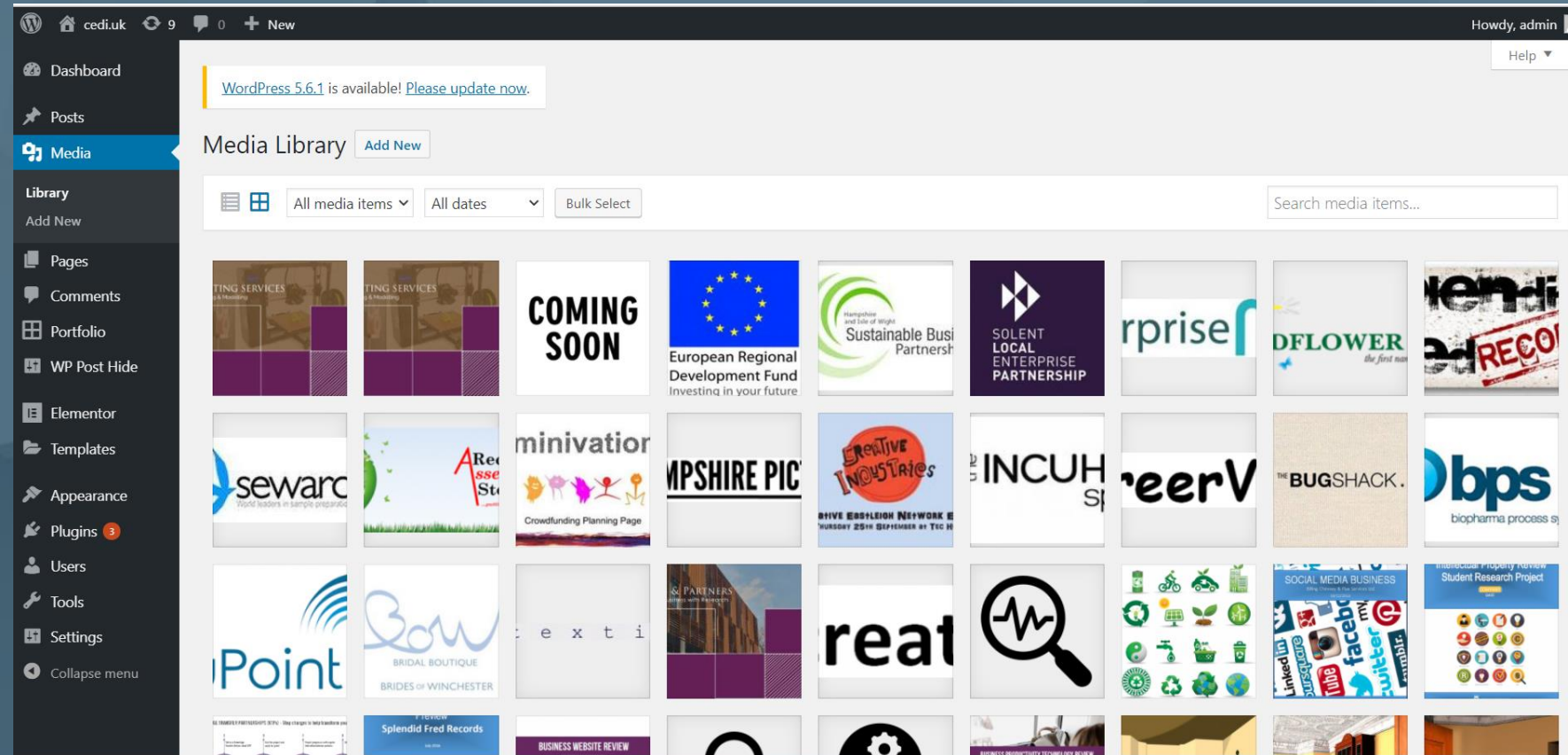
Also CEDI Winchester Uni site:

<https://www.winchester.ac.uk/research/understanding-society-culture-and-the-arts/centre-for-enterprise-design-and-innovation/>

Debs Wilson – Programme Leader/Senior Lecturer, Digital Media Design & Development

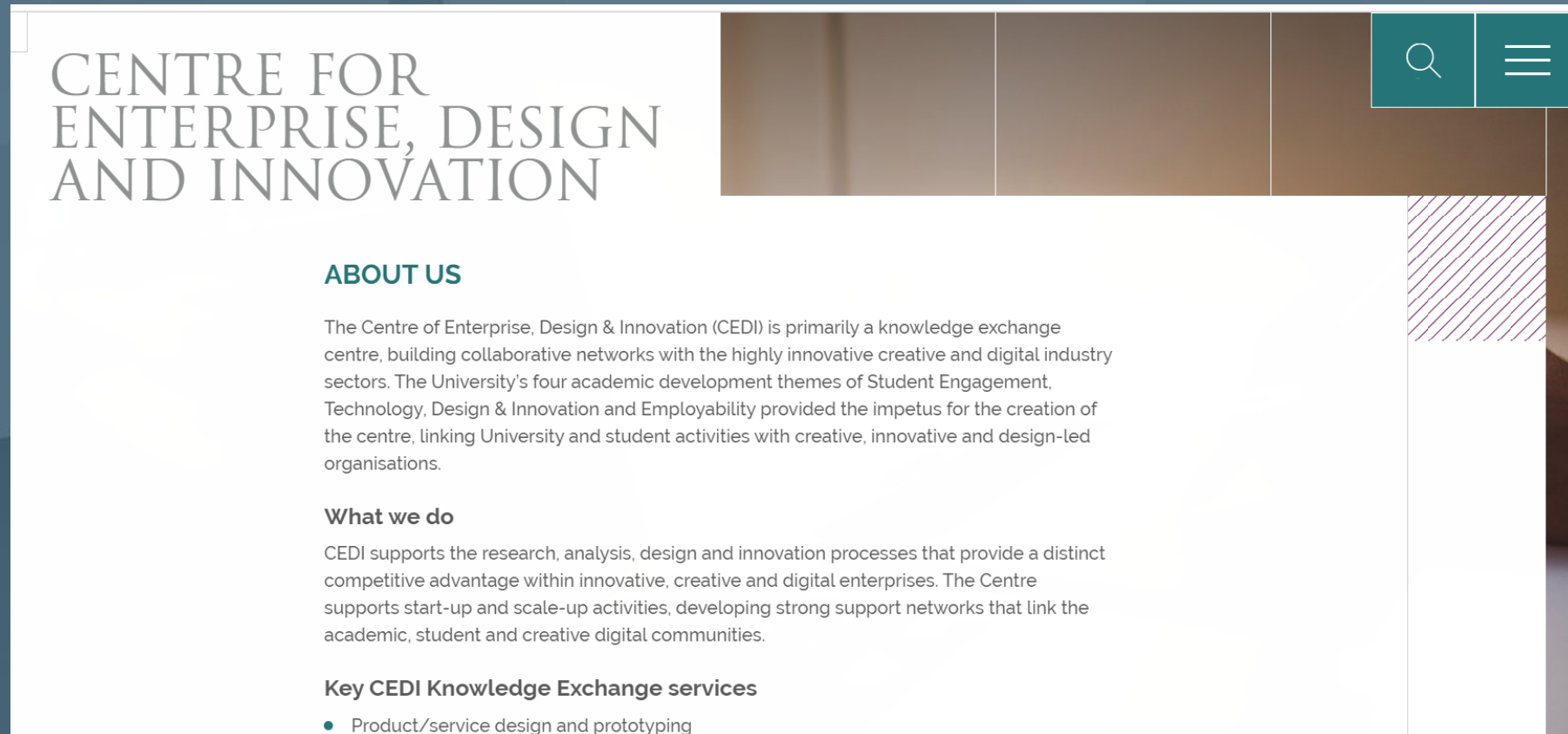
# WEB LINKS

Included in the brief was a link and login to the CEDI admin page. This provided me with resources and information that I could use and take inspiration for when creating the CEDI marketing material. In this image it shows the style that the university of Winchester uses for its promotions with the square boxes and patterns.



# WEB LINKS

Included in the brief was also a link to the CEDI Winchester site. This was very helpful in find out more about the Design & Innovation and how I could explain all of the different departments in the marketing material. This would allow the user to understand each of the different departments and what they can offer.



# Brand Guidelines



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DESIGN AND INNOVATION



# The Brand

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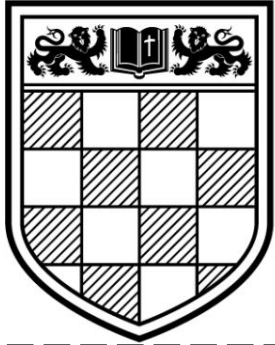
This is an individual project that has been asked to follow a pacific criteria from the brief. I am to provide a clear understanding for the Winchester CEDI Marketing Material to help support the 3D printing hub, networking events and training hub. This information will be used to teach people that are interested in this industry and that have experience of 3D printing as well as students.

For this individual project I have been asked to create posters, leaflets, business cards and other forms of advertising to help promote the CEDI Marketing Material. This will allow the public and students to know more about what's available regarding the 3D printing, networking and training hub.

Its important that the work that I produce has a clear understanding and that it can help people learn more about the types of equipment and resources that are on offer. As this project is about promoting and advertising its important that it's represented through the Winchester branding. This is to ensure that the same style is presented as its part of the university of Winchester facility.

The aim for this project is to educate and inform students about the CEDI Marketing Material as well as the website that they have and the two CEDI hubs that they are launching. A “How to” section will need to be included to help explain the CEDI department and the 3D printers.

# Logos



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**Banner Logo 1.1**



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DESIGN AND INNOVATION

**The main logo is the Banner Logo (1.1)**

**Use this logo colour format as much as possible**

Each of these logo designs have a boarder around them. This is to make sure that no text or images or graphics can enter the box at any time and that the layout fits safely. This is the official logo from Winchester University which can't be changed or adjusted in any way.



UNIVERSITY OF  
**WINCHESTER**

**Banner Logo 1.2**

**Square Logo 1.1**



# Colour Scheme for logo

**Primary Colours**

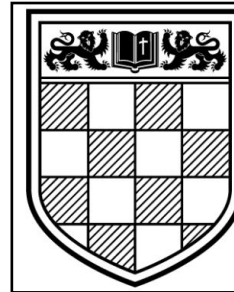


030101



FFFFFF

**RGB HEX Codes**



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These are the main primary colours that I will be using for the CEDI Marketing Material Project logo. I have made sure to take inspiration from the University of Winchester branding style and have been instructed that this is the only logo that I am able to use for the brand guidelines.

# Colour Scheme for marketing

These are the main colours that I will be using for the CEDI Marketing Material. These will be used to promote and advertise CEDI along with the University of Winchester. I have made sure to take inspiration from the University of Winchester branding style for the colours.

## WINCHESTER PALETTE

WINCHESTER  
PURPLE



C63 M96 Y32 K20  
R99 G32 B84  
HTML 632054  
PANTONE 2622

WINCHESTER  
RED



C41 M86 Y51 K29  
R247 G193 B17  
HTML F7C111  
PANTONE 208

WINCHESTER  
GREEN



C74 M32 Y43 K16  
R37 G116 B120  
HTML 257478  
PANTONE 5483

WINCHESTER  
YELLOW



C03 M25 Y95 K00  
R247 G193 B17  
HTML F7C111  
PANTONE 108

WINCHESTER  
OAT



C30 M22 Y43 K0  
R192 G188 B155  
HTML C0BC9B  
PANTONE 4545



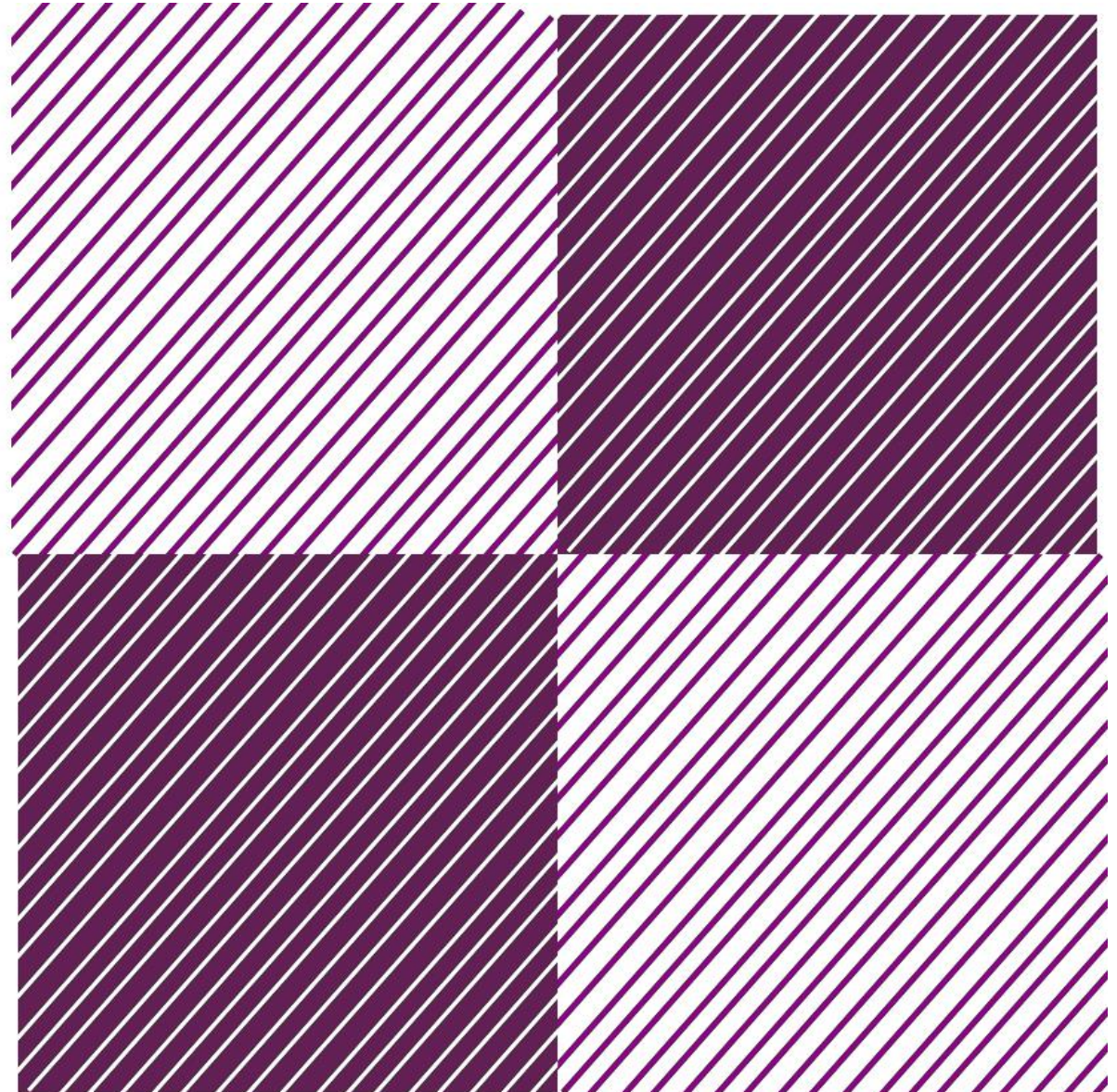
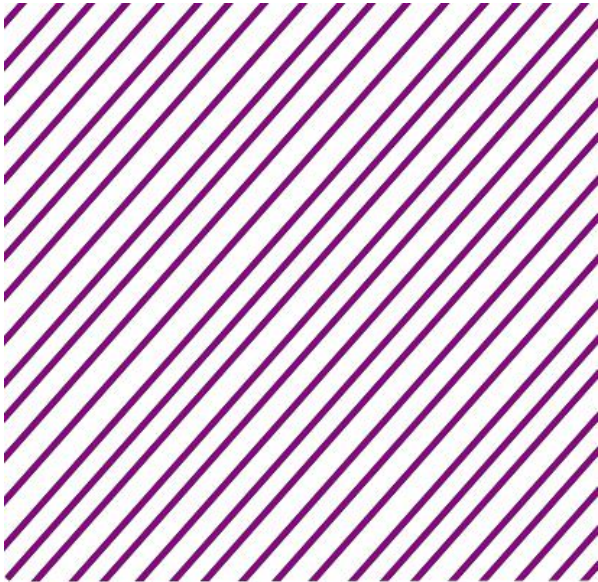
# Diagonal Unit

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## Diagonal Unit

**These are an important aspect of the University of Winchester brand guidelines.**

This is the diagonal unit that forms part of the square which will be used in the marketing material and is also used in the creation of the logo that's provided by the university of Winchester. It can be used in many colours but only from the brand guideline colours.







## Personas

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These personas are people that I am creating the CEDI Marketing Material for. Its my responsibility to provide the user with the information that they need to learn about the new 3D printing hub, the networking events and training hub. I need to convince the user to go to the CEDI website and explore the new equipment and venue.



**Jacob**

Jacob is an 18 year old student how is interested in going to Winchester university.

He has a big passion for 3D objects and is very interested to find out more about the new 3D printing Hub.

He is looking forward to looking around the new venue and finding out more.



**Sarah**

Sarah is an 35 year old teacher that is interested in working at Winchester university.

She is interested in learning more about 3D printing is willing to do more teacher training in with the university.

She is very much looking forward to see the new equipment and venue at the university.

# Layout Design

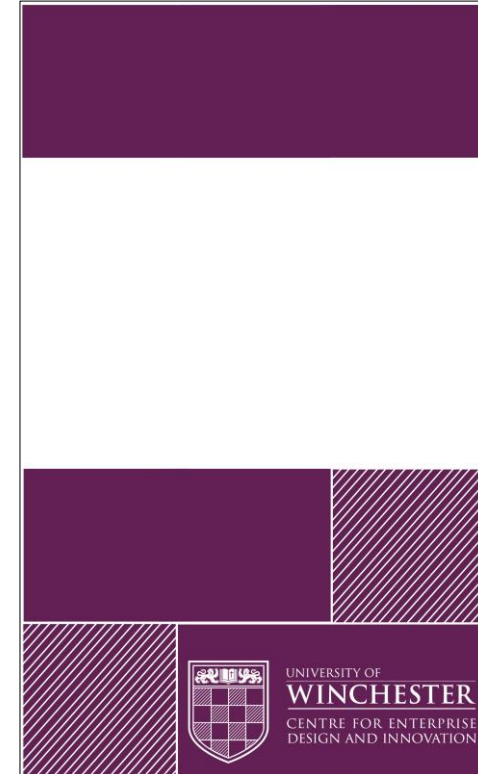


## Layout Design

**This is the layout design template that is to be used for this project. Theses will form as the advertising marital for the leaflet, poster and business card.**

The colour scheme and design is inspired by the University of Winchester brand style and pattern.

Each of the advertising materials included the logo as well as white space which is where text and images will be placed. Each of them having their own unique colour which represents what they will be used for.



# Typography

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## Typography

These are the different typography styles that are included in the University of Winchester brand guidelines which will be used in this project.

SECONDARY  
FONT

RALEWAY

Raleway font is our sans serif alternative which we use to compliment La Gioconda. It's a crisp and clear font that gives our brand a modern touch.

Raleway Thin

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz (!;@0123456789\*%#£&)

Raleway Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz (!;@0123456789\*%#£&)

Raleway Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz (!;@0123456789\*%#£&)

Raleway SemiBold

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz (!;@0123456789\*%#£&)

Raleway Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz (!;@0123456789\*%#£&)

Raleway ExtraBold

ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz (!;@0123456789\*%#£&)





## **The Brand**

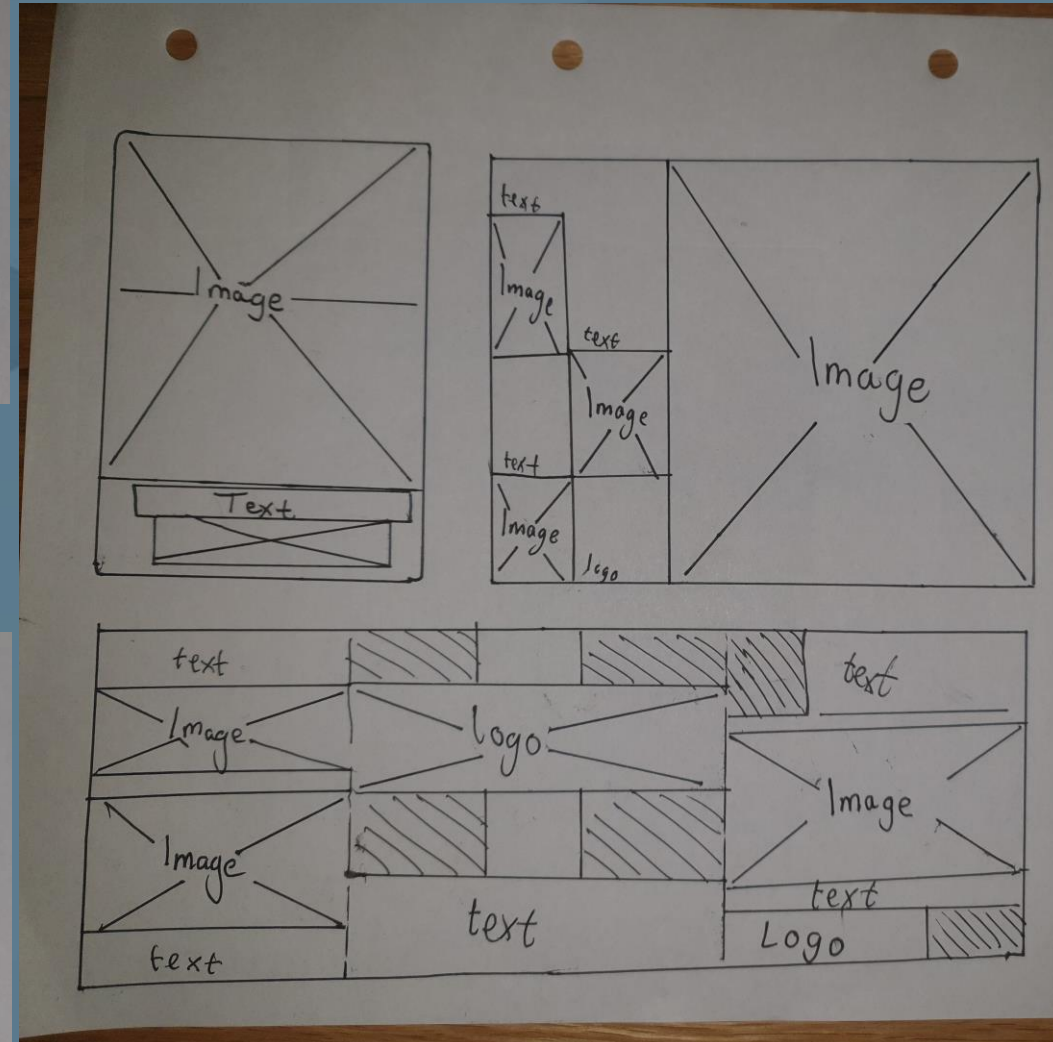
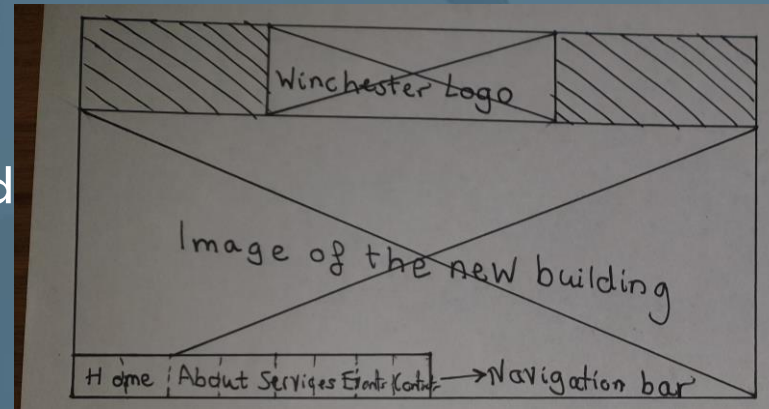
### **More Information**

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Its important that you follow these brand guidelines to ensure that everything is presented as a brand. The CEDI Marketing Material needs to have a clear identity and purpose. The client for this project wanted a wide range of advertising martials that they could use to promote their website and venue. This needed to follow a clear brand identity for the layout and how it links to the university of Winchester.

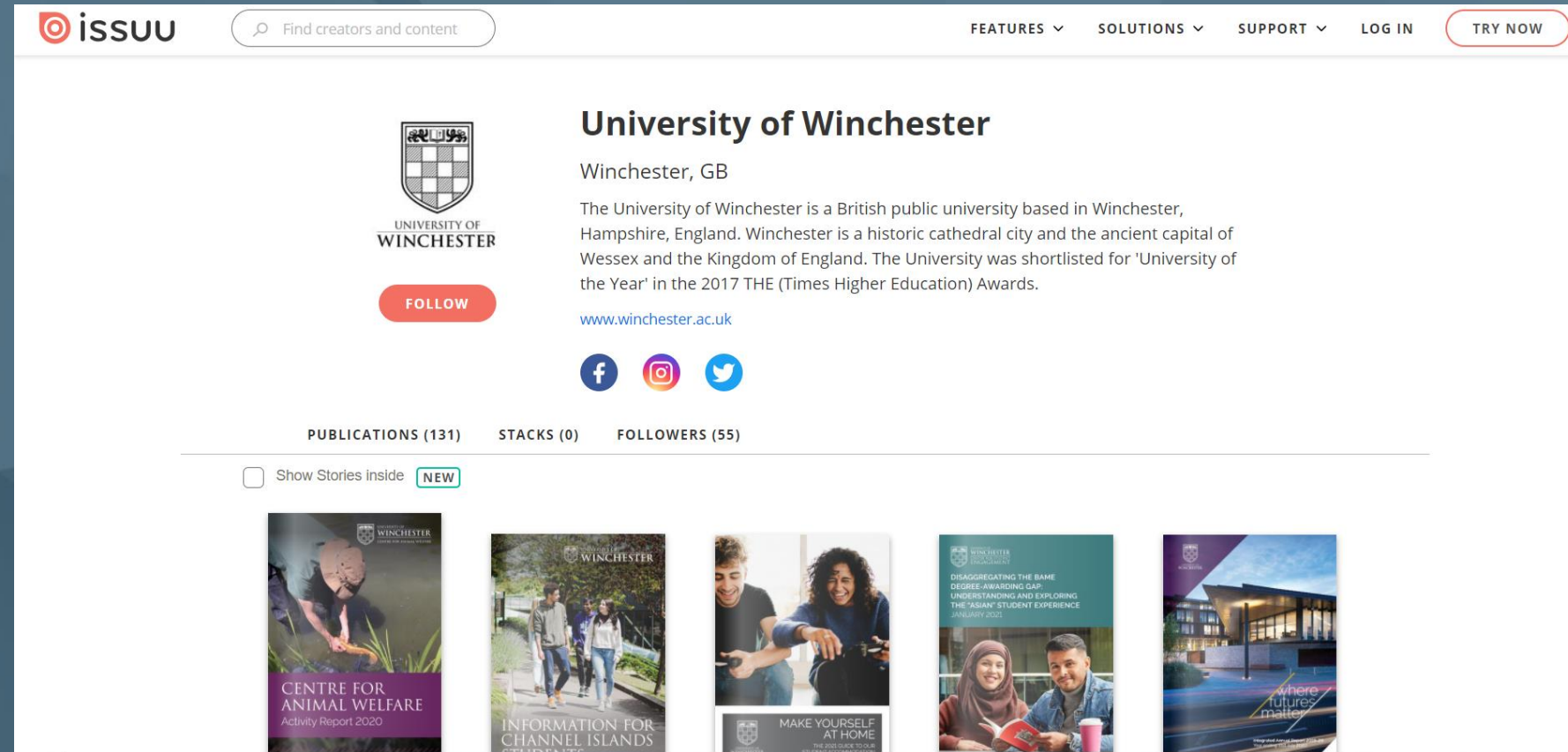
# RESEARCH SKETCHES

For this project I first started of by doing some sketches and mind maps to ideas of how I was going to present the CEDI Marketing Material for this Project. I first stated by thinking of all the marketing material that I will need to focus on for this project. I then started to think about the layout of some of the marketing material.



# RESEARCH ISSUU

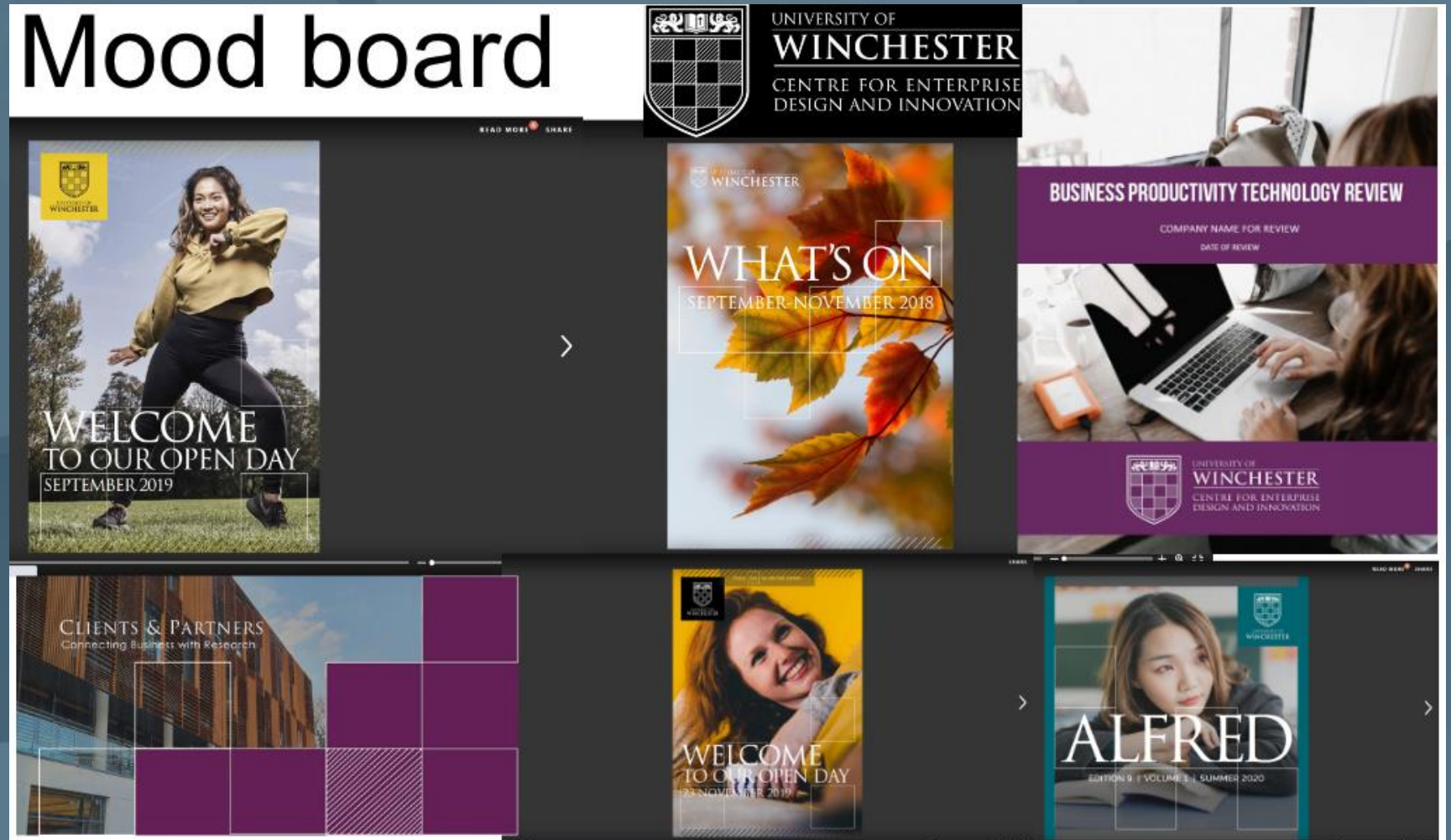
As part of this project I needed to research the look and feel that the University of Winchester uses for its promotional material. I was able to find good examples of existing University of Winchester material on Issuu. This helped me identify the types of colours that are used as well as the layout of the documents.





# MOOD BOARD

I then researched the University of Winchester brand guidelines and created a mood board to get a better understanding of the types of colours, fonts and layouts they use. From this research I could then plan the marketing material for this project in more detail and the positioning of the images, fonts and colours for CEDI.



# LOGOS

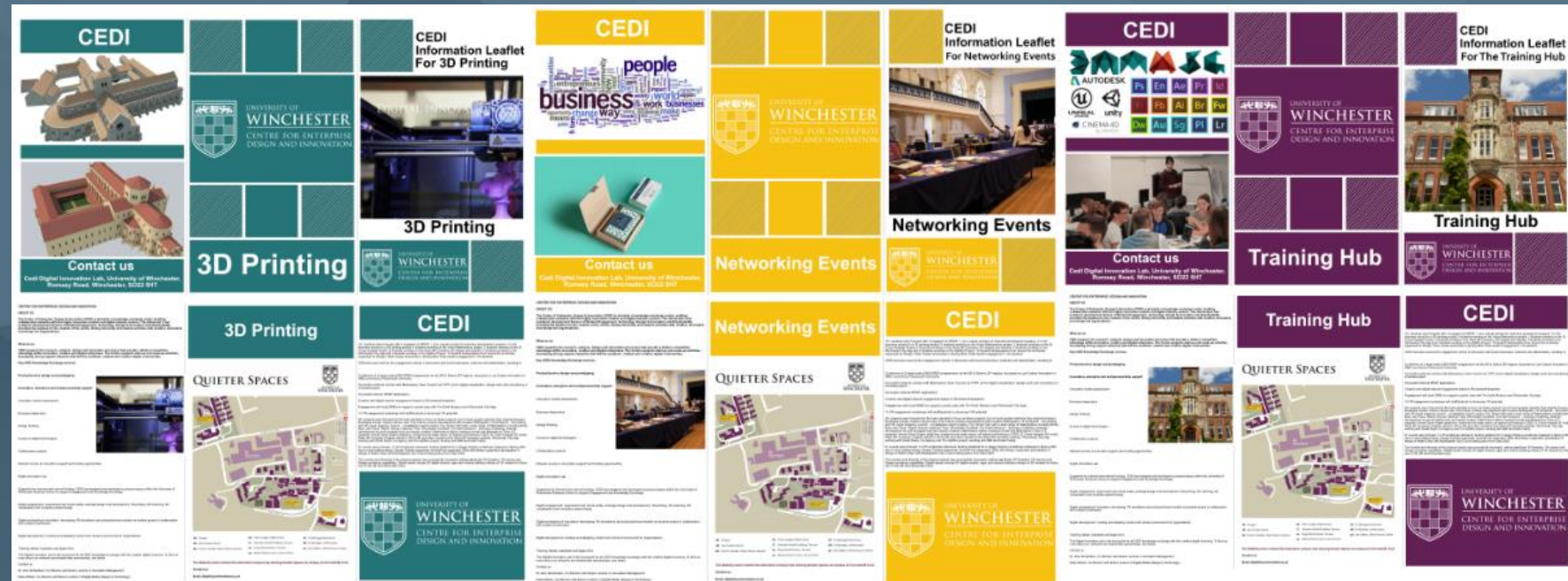
For this project the logo and colour scheme had already been created from the University of Winchester brand guidelines. Each of the logos had a different background image that I used from the Chester palette included in their brand guidelines. From the logos I decided that I would represent a different colour for each section that would be promoted.





# LEAFLETS

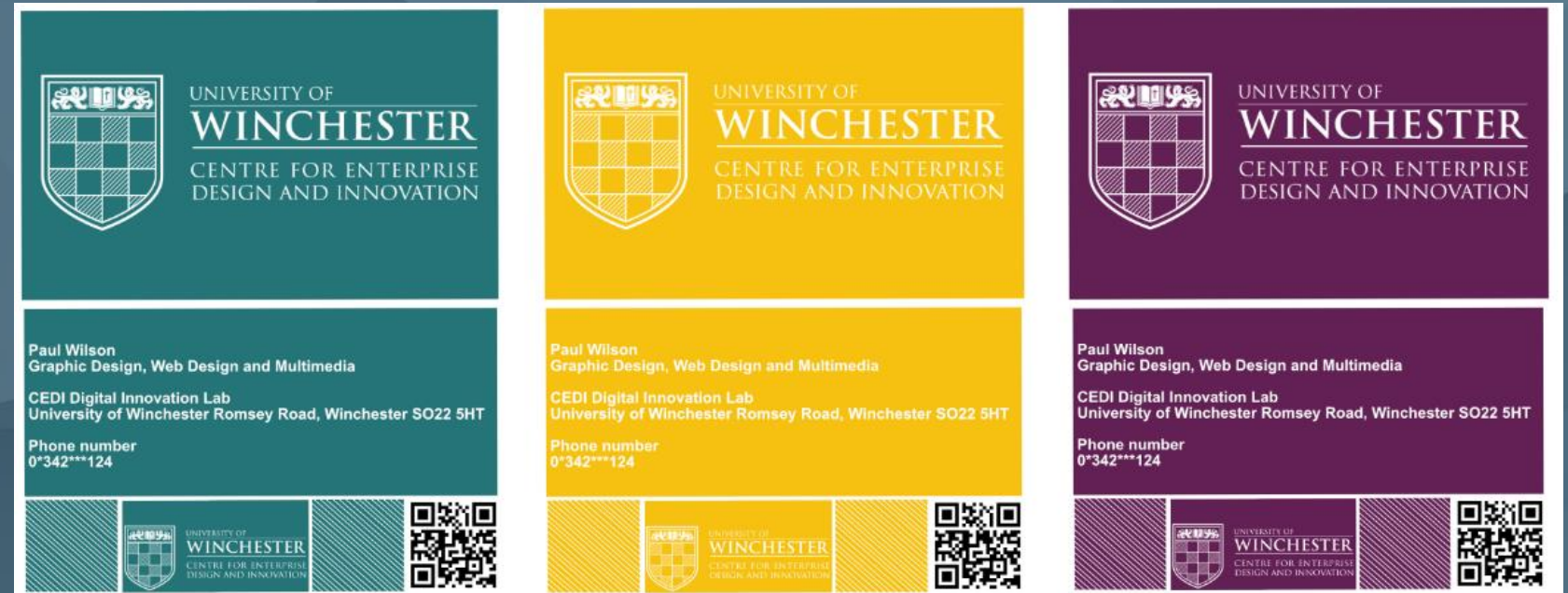
One of the marketing material requirements for this project was to create leaflets for each of the three departments. I decided to go with a different colour theme for each to make it clear to the user what each department is and give it a clear identity. Each of the leaflets also includes a map of the University to help them navigate around.





# BUSINESS CARDS

For the cedi business card the design of the front page with the logo had already been decided by the University of Winchester so it was my job to come up with a suitable back to the business card that would display contact information and a qr code. Each of the different departments have their own colour scheme to follow as well as their own unique qr code.



# POSTERS

As for the design of the posters for the cedi project it was important to continue the theme of the three different colours into the cedi marketing material and make sure that it follows the brand guidelines set out by Winchester University. The posters need to have a clear unique image to represent its department as well as information about cedi and what it can offer. Bellow you can see the diagonal pattern that I have been using for the squares throughout the marketing material.





# PRESS RELEASE AND INFOGRAPHIC

One of the requirements from the client brief was to create a press release document as well as a how to infographic. I also created a contacts page that would allow the user to easily contact someone if they wanted to find out more information. The press release document needed to look very simple and to the point. The logo is displayed at the top of the page and then the press release follows. As for the how to infographic it was important that the user could understand more about how a 3D printer works.

**CEDI Press Release**

Dear Sir or Madam

The University of Winchester is looking forward to promote its two new hubs as well as the forthcoming events and training hub. The course Digital Media Design is currently located in the new facility opposite west downs and is looking forward to open its new hubs.

10+ students were forecast with 4 engaged via WRAP. 1 via a casual contract for business development support. 2 in the business school for a 3D printing project. 8 students working on the Virtual Malmesbury project. 3 students working on the St Cross Hospital Project. 4 students working on the West Hill Cemetery 3D models and website. 4 students working on the Winchester City App and 3 students working on the Spire Project. 10 student Ambassadors from across the University organised for Design Think Create workshops in Spring 2020. Total student engagement = 30 students.

CEDI has been used as the engagement vehicle in discussion with local businesses, networks and stakeholders, resulting in:

- Co-delivery of 2 large-scale (ESM) ERDF programmes via the M3 & Solent LEP regions, focussed on Low Carbon Innovation in SME's and led by Portsmouth University.
- Successful external contract with Malmesbury Town Council via TVPP Ltd for digital visualisation, design work and consultancy in a funded project.
- Successful internal WRAP applications.
- Creative and digital network engagement based in Winchester/Hampshire.
- Engagement with local SME's for support (current case with The Earth Museum and Winchester City App).

14 VR engagement workshops with staff/students to showcase VR potential

20+ projects were forecast but the team decided to focus on fewer projects, but of much greater intensity than original forecast. Examples include: History Heroes near 'Pop Culture' product development with Creative Wink/Aria, 12 Architects – 3D printing and VR visual mapping; Launch – AI database search engine; The Ghost Trail with a wide range of Stakeholders including Binky Bear, Ask Pizza, History Heroes, National Trust, Winchester Guildhall; The Earth Museum – business modelling, strategic development as well as digital tools and assets creation; Malmesbury Abbey medieval model and Malmesbury Town in 2 separate Unreal Game Engine platforms; medieval and anglo saxon, all assets built by CEDI; St Cross Hospital 3D model; West Hill Cemetery Chancel rebuilt in 3D for AR and other visuals for the West Hill Cemetery website; Winchester City App working with David Doyle, Ice Agency and The Spire project, working with BSA and Kasia Facility.

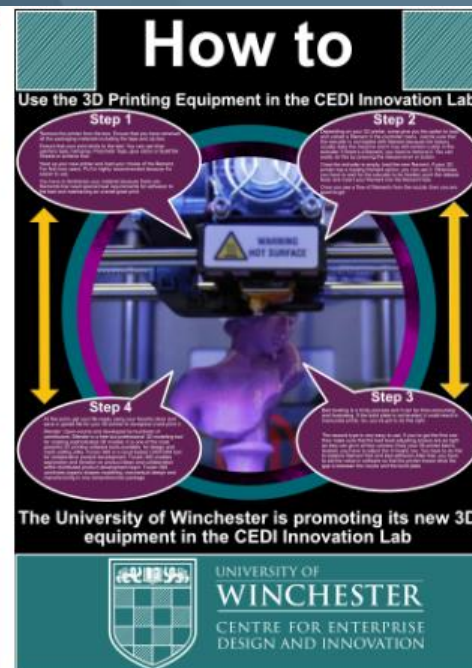
6+ events were forecast. 14 VR workshops delivered. funding obtained for 4 design thinking workshops (delayed to Spring 2021 due to new building delay); Design Festival supported; VentureFest supported; TEDx Winchester supported; participation in design of Maker Days with Basingstoke City Council taking place from Sept 2020.

The number and diversity of the physical assets was successfully increased, adding significant VR headset, VR camera and Design workshop capabilities and digital assets, include 3D digital models, apps and scenes building a library of 3D models for future use in VR, AR and story/video tours.

Kind regards  
CEDI, Digital Media Design, University of Winchester



**UNIVERSITY OF WINCHESTER**  
CENTRE FOR ENTERPRISE DESIGN AND INNOVATION



**UNIVERSITY OF WINCHESTER**  
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### Contacts

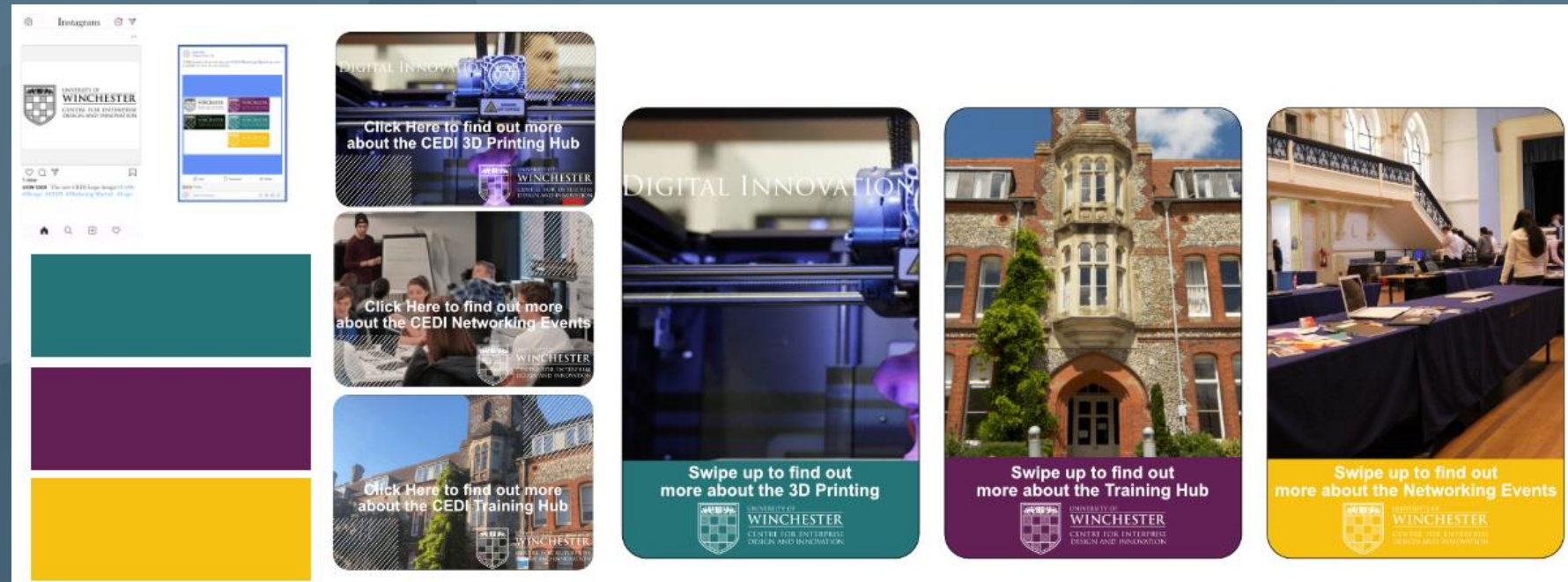
Cedi Digital Innovation Lab, University of Winchester,  
Romsey Road, Winchester, SO22 5HT

**0\*342\*\*\*124**  
**0\*343\*\*\*124**

Dr John Richardson, Co-Director and Senior Lecturer in Innovation Management  
Debs Wilson, Co-Director and Senior Lecturer in Digital Media (Design & Technology)

# SOCIAL MEDIA POSTS

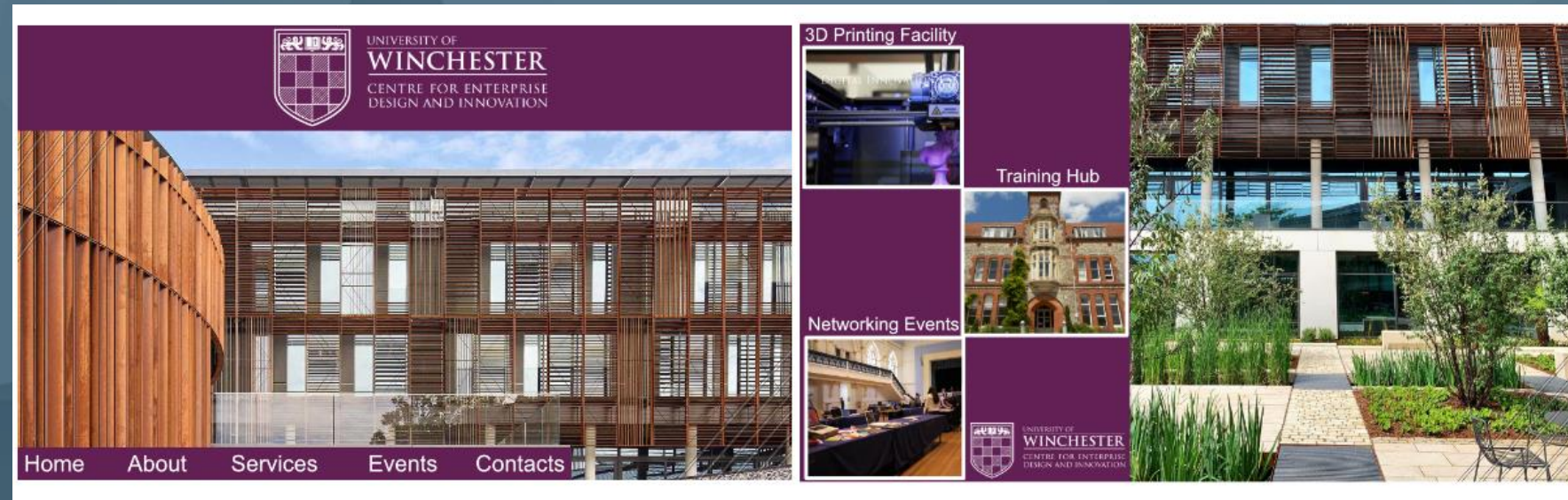
To help advertise the cedi departments social media content will need to be created. I needed to continue the theme of having a pacific colour scheme for each of the different departments. As for the first social media post an image of the logo would be presented. I also created what it would look like as an Instagram story with the different departments and include a swipe up feature allowing the user to find out more information about the different departments.





# CEDI WEBSITE

A new look cedi website also needed to be created for this project. I continued on with the theme from the University of Winchester brand guidelines and focused on purple for the colour to be used. I wanted the design of the cedi website to be simple and effective allowing images to show and engage the user to find out more about the University. A tab at the bottom of the page allows the user to find out more information and the second image shows the different departments that they can explore.



# REFERENCE LIST

Issuu, (2006) University of Winchester

<https://issuu.com/theuniversityofwinchester>

[Accessed 4<sup>th</sup> October 2020]

The Drum Creative Works , (1980) University of Winchester: Go where you feel alive by bold creative

<https://www.thedrum.com/creative-works/project/bold-creative-university-winchester-go-where-you-feel-most-alive>

[Accessed 5<sup>th</sup> October 2020]

University of Winchester, (1840) Centre for Enterprise, Design and Innovation

<https://www.winchester.ac.uk/research/understanding-society-culture-and-the-arts/centre-for-enterprise-design-and-innovation/>

[Accessed 7<sup>th</sup> October 2020]

WordPress, (2003) cedi.uk

<http://cedi.uk/wp-admin>

[Accessed 8<sup>th</sup> October 2020]